

Since 1976, Sesotec has been collaborating with customers around the world to develop and build high-tech solutions to diverse challenges: from ensuring the highest product quality, to maximizing added value, to minimizing the waste of resources. Our intelligent technologies and services for foreign body detection, material sorting, and analysis can make a meaningful contribution to boosting production efficiency. In addition to its German headquarters, Sesotec is represented by a total of nine subsidiaries in France, Spain, Italy, Singapore, China, USA, India, Canada, and Thailand, and has over 60 sales partners in all major global markets. The Sesotec Group currently employs over 570 people.

**ON OUR ROAD TO SUCCESS WE ARE CURRENTLY LOOKING FOR YOU AS A  
REGIONAL SALES MANAGER – PLASTICS - WEST  
in full time (Bartlett, Illinois) (m/f/d)**



You love being in sales! You know how to apply the door opener appropriately and you enjoy working towards success. You are very well connected and strongly motivated to always develop the company and yourself and make it better. You not only get to know the product and service portfolio in depth, but you also know how to present it in a winning way and show the added value we offer our customers.

Your tasks:

- Sales activities within the framework of our sales, turnover, and profitability targets.
- Acquisition of new customers as well as the exploitation of growth potential of existing customers
- Technical knowledge and appropriate marketing of our products and services
- Cooperation with customers and product management regarding product selection and product customization
- Cooperation and support of our sales partners in the sales territory
- Representation of the company

Your profile:

- Sales territory experience in California, Arizona, New Mexico, Nevada, Utah, Colorado, Oregon, Idaho, Wyoming, Washington, and Montana
- Industry experience, ideally with an industry-specific network
- Qualifications and a successful track record in sales paired with at least 3 years of professional experience
- Confident and winning appearance
- Distinct willingness to travel
- Personal responsibility and "winning-drive"
- Respectful and appreciative communication style, enthusiasm, and ability to work in a team

We offer:

Sesotec offers an unique and rewarding positions with competitive salaries and benefits package as well as opportunities for professional growth. We have a flextime policy in place for all areas of the company where it is possible from an organizational perspective. In addition, we also have various customized models that allow employees to achieve a balance between their professional and personal lives.

At Sesotec you will find a great company. Our corporate culture is characterized by mutual respect and always treating each other fairly. We are agile and team-oriented in the way we work. Passion for our business has been the basis of our sustainable growth for more than 40 years. Being innovative is part of our DNA. Our engineers develop machines, equipment, systems, services and processes by drawing on their enthusiasm and expertise. Innovations do not happen by chance; rather, they are the result of dedicated work performed with conviction. With our intelligent solutions for foreign object detection, material sorting and analysis, we help our customers to ensure that sustainable and high-quality production is profitable for people, the environment and industry. Accordingly, you will fit in with us if you are able to contribute well to such an environment and would like to develop your professional career with us in a long-term and focused manner. If we have aroused your interest, we look forward to hearing from you and receiving your detailed application by e-mail!

Sesotec Inc.

1234 Hardt Circle, 60103 Bartlett, Illinois, USA

Sesotec Human Resources

Please send your application to: [sesotechr@sesotec.com](mailto:sesotechr@sesotec.com)

Tel. +49 8554 308 1832